

Utah SBDC Regional Centers

- 1** Logan
Utah State University
1330 East 700 North #124
Logan, UT 84322-8330
(435) 797-2277
- 2** Ogden
Weber State University
3806 University Circle
Ogden, UT 84408-3806
(801) 626-7232
- 3** Salt Lake
Salt Lake Community College
Miller Campus - MCPC 200
9750 South 300 West
Sandy, UT 84070
(801) 957-5259
- 4** Orem/Provo
Utah Valley State College
800 West University Parkway
Orem, UT 84058
(801) 863-8230
- 5** Ephraim
Snow College
345 West 100 North
Ephraim, UT 84627
(435) 283-7376
- 6** Cedar City
Southern Utah University
351 West Center Street
Cedar City, UT 84720
(435) 586 5400
- 7** St. George
Dixie State College
225 South 700 East
St. George, UT 84770
(435) 652-7741
- 8** Blanding
College of Eastern Utah
639 West 100 South
Blanding, UT 84511
(435) 678-2201, Ext 177
- 9** Price
Southeastern Applied
Technology College
375 East Carbon Ave.
Price, UT 84501
(435) 613-1438 x450
- 10** Vernal
Utah State University
1680 West Highway 40
Vernal, UT 84078
(435) 789-6100
- 11** Richfield
Snow College
800 West 200 South,
Room 155W
Richfield, UT 84701
(435) 896-9778
- 12** Kaysville
Davis Applied
Technology College
550 East 300 South
Kaysville, Utah 84037
(801) 593-2202

Utah SBDC Regional Centers are located throughout Utah to serve you. Call for an appointment to discuss your business development needs.



**Governor's Office of
Economic Development**

U.S. Small Business Administration



Funded in part through a cooperative agreement with the U.S. Small Business Administration.



Utah Small Business Development Center

start-up



sustain



growth



training



Utah SBDC

Utah Small Business Development Center
Leading Entrepreneurial Growth

Utah SBDC

Leading entrepreneurial growth



Vision

The Utah Small Business Development Centers will lead the way in the entrepreneurial education, advocacy, and business development statewide.

Mission

To strengthen Utah's economic fabric and quality of life by facilitating the success and prosperity of business endeavors.



The SBDC works together with other business mentoring groups, such as the Service Corps of Retired Executives, to address a wide range of small business concerns. The SBDC program in Utah is primarily funded through the U.S. Small Business Administration, but also receives state support from the Governor's Office of Economic Development and the various educational institutions around the state where its offices are located.

Utah SBDC Lead Center
www.utahsbdc.org

Market Segments Served

The Utah SBDC serves the following Utah clients:

- Individuals who are already in business and need help solving a business problem such as: accounting, marketing, research, business plans, budgeting or management operations
- Pre-startup individuals interested in learning more about what it takes to go into business and in assessing the feasibility of a business idea
- Company owners and managers who need help in their efforts to expand and grow or who are looking for specialized training opportunities such as HR, accounting, etc.
- Minority and disadvantaged clients

Utah SBDC - Services

Counseling

Professional, individual counseling in all functional areas of business management, including such areas as pre-venture feasibility, the business plan, marketing, record-keeping, financial planning, production, preparation of financial documentation for loan packaging and general management.

Training

An intensive schedule of workshops and classes each year for existing and start-up businesses. The goal of all workshops is to strengthen Utah's business community through networking and information disbursement.

Resources

A wealth of small business related resources, including business research and references/referrals to other specialized resource partners, for existing and potential small business owners.

Utah SBDC Annual Report 2007 *

Sales Impact:

Established Firms	\$2,870,588
Start-up Firms	\$4,949,642
Aggregate sales impact	\$7,820,230

Jobs Created:

Established Firms	202
Start-up Firms	284
Total jobs impact	486
Existing jobs saved	245*

Capital Infusion

SBA Loans	\$10,040,650
Non-SBA Loans	\$9,253,900
Investor Impact	\$1,994,090
Owner's Equity	\$720,000
Total Capital Obtained	\$22,008,640

Total Tax Revenues \$1,200,000*

Total Business Start-ups: 189



* Notes: The Utah SBDC participates in the annual national Chrisman Study to document economic impact. The results in this report are derived from the Chrisman Study. The report analyzes the sales and employment changes and financing obtained by a sample of established businesses and pre-ventures (persons aspiring to start a business) that received five or more hours of counseling assistance (long term clients) from the Utah Small Business Development Center (SBDC) in 2003. The report also provides an estimate of the jobs saved and existing sales retained through SBDC counseling.