

# 2010 BUSINESS RECOGNITION

HOSTED BY  
Snow College,  
Ephraim SBDC



## Business Details

### OWNERS

Kyle R. Garrett  
Carl Anderson

### NATURE OF BUSINESS

Communications  
Infrastructure, Consulting  
and Engineering

### CITY

Nephi

### COUNTY

Juab

### PHONE

435-623-4252

### WEB SITE

[www.rmwt.com](http://www.rmwt.com)

### BUSINESS STRUCTURE

Corporation

### BUSINESS BEGAN

1996

### EMPLOYEES

45 full-time

### SBDC CONSULTANT

Alan Christensen



**RMWT**

## Rocky Mountain West Telecom



Last year, as the economy continued its fall, Rocky Mountain West Telecom did something unusual. They prepared to grow.

After looking for help implementing their plans, RMWT ended up at the Small Business Development Center at Snow College. SBDC Director Alan Christensen gave them counseling and helped the company find various resources to help make the planned growth a reality. Christensen referred them to the Utah Procurement Technical Assistance Center, which offers incentive programs from the Utah Governor's Office of Economic Development.

The hard work paid off when RMWT got a \$50,000 Rural Fast Track grant. By matching the grant, they were able to get new equipment and open a new division providing mobile communication tower construction services. With the expansion, they hired 11 new employees, who were trained with Snow College's Custom Fit Training program.

To maintain the skills and knowledge necessary to continue growth, RMWT continues to use SBDC counseling and training services. These services include business plan training, an 11-week FastTrac GrowthVenture course and participating in the 7 Habits for Small Business Managers class provided on behalf of FranklinCovey. RMWT is looking forward to continuing their expansion.

During their 14 years in business, RMWT has come to be recognized throughout the engineering industry for specialized communications consulting and engineering expertise by providing solutions to the complex communications problems faced by communities and companies.

RMWT's clients include Qwest, Beehive Telephone, Emery Telecom, AT&T, T-Mobile, Western New Mexico and Teton Telecom.

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The Utah SBDC network is comprised of 11 regional centers hosted by Utah colleges and universities. The centers serve entrepreneurs and small businesses across the state. The centers are funded in part through a cooperative agreement with the U.S. Small Business Administration.

"The SBDC has been instrumental in facilitating our understanding and use of a whole network of resources. We've definitely utilized the state's services! They have been tremendous."

*Kyle Carter, Business Development Manager*

jobs

growth

revenues